

# RELOCATION SERVICES

## OUTSIDE OF MIDDLE TENNESSEE

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Visit the Leading Real Estate Companies of the World®  
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## DEPARTURE ASSISTANCE

Zeitlin & Company Realtors will, at the request of the transferee, assist with the disposition of their current home with the goal of accomplishing a sale at the highest price in the shortest amount of time. This assistance will include:

- Consultation with transferee regarding current residence and preferences
- Arranging for agents from two separate real estate companies to provide a complimentary, no-obligation Broker's Market Analysis and Marketing Plan
- Use either Leading Real Estate Companies of the World® Network affiliates or other companies according to transferee needs and wishes
- Agents will be selected based on their experience in the area where the home is located
- Agents will contact transferee to set appointments, and provide reports to transferees
- Broker's Market Analysis includes comparisons with other properties in the area or neighborhood, both current and sold listings, broker's opinion as to best listing price, and suggestions for improving the chances for a timely and beneficial sale. Obtaining two analyses gives transferee a better picture of property's value within the market. It also gives transferee the opportunity to interview listing agents without obligation.
- We will assist the transferee in evaluating the analysis and the marketing plan and choice of agent, if desired.
- Once the transferee chooses the agent, Zeitlin & Company Realtors notifies the other agent that the choice has been made. This saves the transferee the unpleasant task of having to contact the non-chosen agent; that agent will not contact the transferee again.
- Zeitlin & Company Realtors will advise the transferee to limit the listing agreement to 90 or 120 days so that they will have the flexibility to choose another agent if the property does not sell quickly.
- We will receive updates from the agent as to progress; i.e. advertising, open houses, prospective buyers' comments, and stay in touch with the transferee to assure satisfaction



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## DESTINATION ASSISTANCE

Zeitlin & Company Realtors will, at the request of the transferee, assist in finding housing in their new community. This assistance will include:

- Pre-trip consultation with transferee regarding needs and preferences
- Arranging for an agent from a well-known real estate company in the destination city to provide a personal consultation, relocation package, city and neighborhood tour. The companies in the Leading Real Estate Companies of the World® network follow similar standards as Zeitlin & Company Realtors in relocation practices. They will understand those instances where the individual is a candidate in the interview process.
- Use either Leading Real Estate Companies of the World® network affiliates or other companies according to transferee needs and wishes
- Agents will be selected based on their experience in the area(s) where the transferee expresses interest.
- Relocation Department of receiving company will assist transferee and the family with employment assistance, temporary housing, area information
- After the transferee has met with the agent, Zeitlin & Company Realtors will follow up to assure transferee's satisfaction with the match. If it is not a good match, we will notify the agent to cease contact, and arrange for a different agent to call.
- We will assist the transferee in evaluating the services of the agent, if desired.



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